

# FAST FACTS

In January of this year, we launched our First Title One app created by Palm Agent. This app is Real Estate's top choice for **Net Sheets and Closing Cost estimates**. From the convenience of a desktop, tablet, or phone, you can access county-specific closing costs, title and escrow rates, taxes, and other fees. You can also create content specific to your client to send via email, post to social media, and even print. Use this [link](#) to sign up now!

March 2024  
Edition #1



**Net Sheets  
and Closing  
Cost  
Estimates  
at your  
fingertips!**



## Securely send funds and documents to the title company and lender

»» ZOCCAM streamlines the home buying experience by enabling the parties to **securely send funds and documents to the title company and lender, as well as, authenticate the borrower's identification.**

A few things to note:

- ZOCCAM's application does not contain or hold any financial information
- The check is encrypted from capture to delivery
- Multi-Factor Authentication
- Data is secured via Secure Socket Layer (SSL) with 2048 bit encryption

## Fully digital and hybrid eClosings through one secure, collaborative platform that streamlines the entire closing process



»» Pavaso's eClosing Platform was created with a focus on improving the real estate closing process. As a leader in digital mortgage transformation, Pavaso empowers lenders, title companies and real estate attorneys to deliver **fully digital and hybrid eClosings through one secure, collaborative platform that streamlines the entire closing process.** Designed to enhance your workflow and existing relationships, not replace them, Pavaso connects all permissible parties to exchange information and documents, communicate and collaborate in real-time. A smooth eClosing that can be completed in as little as 15 minutes. Whether in person or remote, Pavaso offers many built-in features and benefits.



## »» WACO UPDATES

Get all of your news [HERE](#) on all things Waco. From Waco in the news, to strategic initiatives and investments, Foster Pavilion, Hotel Herringbone, Floyd Case Development, and so much more.

## »» STAFF SPOTLIGHT: PENNY DULOCK, PRESIDENT

**Penny Dulock as been with FTC for 38 years, and she is one of the owners!**

She is completely invested in delivering the highest quality of service to her customers. She is one of the OGs in the Waco industry. She loves working with our clients, and she also loves the people in the community. She is one of the backbones in our company and an excellent team player, A fun fact about Penny is she has 7 grandchildren with TWO sets of twins!

